

20/20  
VISION  
FOR WHAT MATTERS

This years catalog is dedicated to everyone at Pride Inc,  
the people with disabilities who package our products and the  
exceptional individuals that provide a positive work  
enviroment for them so they can thrive and grow.

Share our story of what really matters. See the good.



Naturally plant-based products with  
essential oils, made in the USA and  
packaged by people with disabilities.

20/20  
CATALOG



Mangiacotti



# 20/20 VISION FOR WHAT MATTERS

Mangiacotti was created with a vision to invest time, energy and creativity into our local communities to make a positive impact. Twenty years later, I can see clearly that it was worth it.

Partnering with a local organization that employs developmentally and physically disabled adults to package our products provides the inspiration for what we do everyday. Giving meaningful work in a supported atmosphere and providing enrichment programs like art, yoga and cooking to help increase self-esteem and independence is also what matters.

Our collection’s design was inspired by the incredible people at Pride Inc. who package our products. Watercolor is their favorite medium in the art program we support. The beauty and simplicity of their artwork reflects the heart of Mangiacotti. I dedicate this year’s catalog to them.

**Your purchase ensures that they can continue thriving in this exceptional, positive environment.**

Our products are made locally with plant-based formulas that are painstakingly hand-crafted with essential oils to ensure each product provides the greatest sensory experience. They are never tested on animals, and are proudly made in the USA. Yes, that really matters. It also matters that our products use recycled sustainable materials where we can. Our new solid perfume comes in recycled paper tubes.

It matters that Mangiacotti creates specialized products for the small business community. By giving small businesses excellent products to sell, it helps the “Shop Small, Shop Local” movement because communities matter. Main Streets across this country matter. We appreciate this more than most manufacturers because we have a retail store too. We are just like you!

Thank you, and know you have my unwavering support because you matter to me.

*Michele Mangiacotti*



*Richie is always there to lend a hand.  
He loves his job as a material handler.*



- 2713 Jasmine Plum
- 2712 Pomegranate
- 2710 Lavender
- 2711 Ocean

## Solid Essential Oil Perfume

- convenient aromatherapy that’s easily applied
- quickly absorbed with non-greasy formula
- uplift, revive and calm your senses naturally



SOLID ESSENTIAL OIL PERFUME  
Net wt. .375 / Case: 6 / 5.50 each

2714 Solid Perfume Starter Program 167.00

*includes wood counter display, four seasonal marketing cards,  
one case of each fragrance, free testers to help offset cost of display*

2715 Solid Perfume Replenishment Kit 132.00

2716 Solid Perfume Tester Kit 11.00

### TO PLACE AN ORDER:

phone: 508-226-6900

fax: 508-226-6909

e-mail: [orders@mangiacotti.com](mailto:orders@mangiacotti.com)

online: [wholesale.mangiacotti.com](http://wholesale.mangiacotti.com)

retail site: [mangiacotti.com](http://mangiacotti.com)

training: [training4mangiacotti.com](http://training4mangiacotti.com)



# Travel Essentials Cosmetic Bag

- whether traveling cross-country or across town, this cosmetic bag with gusset bottom is perfect for all of your essentials
- made of heavy duty canvas and lined for easy interior cleaning
- easily slip hand repair, hand sanitizer or mini lip repair under the band to create the perfect gift and increase sales

TRAVEL ESSENTIALS  
4 3/4" x 8 1/2" x 1 3/4" / Case: 4 / 4.95 each

3075 Travel Essentials Starter Program 133.00

includes wood counter display, one case of each design

- |      |                  |
|------|------------------|
| 3076 | a. Lemon Verbena |
| 3077 | b. Lavender      |
| 3080 | c. Pomegranate   |
| 3079 | d. Clementine    |
| 3078 | e. Ocean         |
| 3070 | f. Jasmine Plum  |

3145 Cosmetic bag wood counter display 15.00



# Best Seller Hand Repair

- the perfect travel size with a box for gift giving
- intensive hand repair instantly soothes & moisturizes dry, chapped hands
- enriched formula with shea butter, chamomile extract & essential oils

HAND REPAIR  
1.8 oz. tube / Case: 6 / 6.50 each

2013 Hand Repair Starter Program 279.00

includes wood counter display, one case of each fragrance and 6 free testers to help offset cost of display

2014 Hand Repair Replenishment 234.00  
2529 Hand Repair Tester Kit (6) 19.50

- |                    |                  |
|--------------------|------------------|
| 2513 Clementine    | 2514 Pomegranate |
| 2701 Jasmine Plum  | 2511 Lavender    |
| 2510 Lemon Verbena | 2512 Ocean       |







NEW design | same great product



## Organic Mini Lip Repair (set of 3)

- made with the highest grade organic beeswax and pure ingredients
- naturally moisturizes, hydrates and nourishes dry, chapped lips
- protection for dry, cold and windy conditions
- 3 tubes per gift box - perfect for sharing

MINI LIP REPAIR  
Net wt. 0.15 / Case: 12 / 2.75 each

2584 Mini Lip Repair Starter Program 167.00

includes wood counter display, four seasonal marketing cards  
one case of each fragrance, 24 free samples to help offset cost of display

2585 Mini Lip Repair Replenishment Kit 132.00  
2586 Additional Single Lip Repair Samples\* (24) 18.00

- 2581 Clementine
- 2605 Jasmine Plum
- 2580 Lemon Verbena
- 2582 Pomegranate

\*samples are not labeled for individual resale



NEW design | same great product

## Alcohol-Free Hand Sanitizer Spray

- alcohol-free, kills 99.9% of germs & protects up to 4 hours
- moisturizes hands with essential oils
- the perfect travel size with a box for gift giving

HAND SANITIZER SPRAY  
0.5 fl.oz. / Case: 12 / 2.95 each

2536 Hand Sanitizer Spray Starter Program 247.00

includes wood counter display, four seasonal marketing cards, one case of each fragrance and 6 free testers to help offset cost of display

2537 Hand Sanitizer Spray Replenishment Kit 212.00  
2538 Hand Sanitizer Tester Kit (6) 12.00

- 2533 Clementine
- 2702 Jasmine Plum
- 2530 Lemon Verbena
- 2534 Pomegranate
- 2531 Lavender
- 2532 Ocean







Enrichment programs like art classes are an important part of Pride's mission to encourage creativity and self confidence.

## THE LEMON VERBENA COLLECTION

Invigorate your senses with the clean, crisp fragrance of Lemon Verbena. Our naturally plant-based home products with coconut extract are concentrated, hard-working and will refresh your surroundings for hours. All biodegradable and earth-friendly.

Fragrance Notes: A tart, juicy lemon fragrance with a distinct lemon citron top note, a verbena nuance and lemon rind base note.



3155 Lemon Verbena Bath Sink Set (6) 20.70 ea.  
*includes items below:*

- 2638 Lemon Verbena Hand Wash (6) 6.75 ea.
- 2642 Lemon Verbena Shea Butter Lotion (6) 8.50 ea.
- 3092 Lemon Verbena Bath Caddy Band (6) .95 ea.
- 3082 Glass Caddy (6) 4.95 ea.

2530  
Lemon Verbena  
Hand Sanitizer  
(12) 2.95 ea.



2510 Lemon Verbena  
Hand Repair (6) 6.50 ea.



2634 Lemon Verbena  
Surface Cleaner (6) 5.50 ea.

2630 Lemon Verbena  
Kitchen Soap (6) 6.00 ea.



3150 Lemon Verbena Kitchen Sink Set (6) 16.95 ea.

3088 Lemon Verbena Caddy Band (6) .95 ea.

2386 Lemon Verbena  
Shea Butter Bar Soap (6) 4.00 ea.



2550 Lemon Verbena  
Soy Candle (6) 6.00 ea.



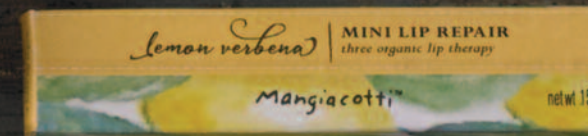
2638 Lemon Verbena  
Hand Wash (6) 6.75 ea.



2642  
Lemon Verbena  
Shea Butter Lotion  
(6) 8.50 ea.



2580 Lemon Verbena Mini Lip Repair (12) 2.75 ea.







Providing job opportunities  
in a positive work enviroment  
that's dedicated to improving the  
quality of life is what makes this  
such a special place.

## THE POMEGRANATE COLLECTION

Indulge yourself with the rejuvenating fragrance of pomegranates and papayas. Always a favorite, enjoy it in your home or on the go. Our hand-crafted formulas and essential oil fragrances are designed to make sure each product provides the greatest sensory experience.

Fragrance Notes: Top notes of pomegranate, sparkling citrus, juicy papaya, with hints of blackberry, iris, jasmine and a base note of red cassis.



3154 Pomegranate Kitchen Sink Set (6) 16.95 ea.  
*includes items below:*

2632 Pomegranate Kitchen Soap (6) 6.00 ea.

2636 Pomegranate Surface Cleaner (6) 5.50 ea.

3091 Pomegranate Kitchen Caddy Band (6) .95 ea.

3082 Glass Caddy (6) 4.95 ea.



2524  
Pomegranate  
Whipped Body Wash  
(6) 7.50 ea.

2574  
Pomegranate  
Whipped Body Lotion  
(6) 8.50 ea.

2534  
Pomegranate  
Hand Sanitizer  
(12) 2.95 ea.

2712  
Pomegranate  
Solid Perfume  
(6) 5.50 ea.

2514  
Pomegranate  
Hand Repair  
(6) 6.50 ea.

2582 Pomegranate Mini Lip Repair (12) 2.75 ea.

2641  
Pomegranate  
Hand Wash  
(6) 6.75 ea.

2645  
Pomegranate  
Shea Butter Lotion  
(6) 8.50 ea.

3158 Pomegranate Bath Sink Set (6) 20.70 ea.  
3095 Pomegranate Bath Caddy Band (6) .95 ea.  
3082 Glass Caddy (6) 4.95 ea.

2554 Pomegranate  
Soy Candle  
(6) 6.00 ea.

2390 Pomegranate  
Shea Butter Bar Soap (6) 4.00 ea.





Whelheim benefits from the supportive environment that Pride Inc. provides. Independence and confidence are some of the life skills he receives there.

## THE CLEMENTINE COLLECTION

A perfect kitchen companion and hostess gift. Inspired by nature, our kitchen products are plant-based with essential oils. These concentrated formulas use biodegradable coconut extracts as a natural degreaser and essential oils for a fragrant experience that lasts for hours.

Fragrance Notes: This fresh citrus fragrance includes top notes of tangerine, orange, grapefruit and a fresh base note of vanilla bean for a warm finish.



2553 Clementine  
Soy Candle (6) 6.00 ea.

2553 Clementine Soy Candle (6) 6.00 ea.



2635  
Clementine  
Surface Cleaner  
(6) 5.50 ea.



2389 Clementine Shea Butter Bar Soap (6) 4.00 ea.



2581 Clementine Mini Lip Repair (12) 2.75 ea.



2631  
Clementine  
Kitchen Soap  
(6) 6.00 ea.



2513  
Clementine Hand Repair  
(6) 6.50 ea.



2533  
Clementine  
Hand Sanitizer  
(12) 2.95 ea.



3153 Clementine Kitchen Sink Set (6) 16.95 ea.

3090 Clementine Kitchen Caddy Band (6) .95 ea.







Christopher enjoys art class especially when he's painting. He proudly shows his latest work of art, "plums" that he created using watercolor paints.

## THE JASMINE PLUM COLLECTION

Experience Jasmine Plum in the bath for a truly indulgent experience with our naturally plant-based formulas. Vitamin E, fragrant essential oils and shea butter are combined to moisturize while coconut extract gently cleanses and moisturizes.

Fragrance Notes: A modern, abstract floral fragrance with a delicate balance of jasmine, violets, juicy plum, subtle sandalwood and musk.



2713 Jasmine Plum  
Solid Perfume  
(6) 5.50 ea.

2713 Jasmine Plum  
Solid Perfume  
(6) 5.50 ea.

2705 Jasmine Plum  
Whipped Body Lotion  
(6) 8.50 ea.

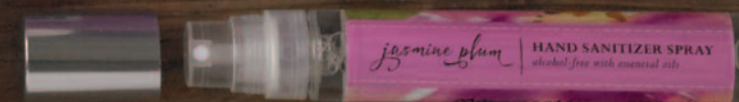
2704 Jasmine Plum  
Hand Wash (6) 6.75 ea.

2700 Jasmine Plum  
Shea Butter Lotion  
(6) 8.50 ea.

2701 Jasmine Plum  
Hand Repair (6) 6.50 ea.

2703 Jasmine Plum  
Soy Candle (6) 6.00 ea.

2605 Jasmine Plum Mini Lip Repair (12) 2.75 ea.



2706  
Jasmine Plum  
Whipped Body Wash  
(6) 7.50 ea.

3159 Jasmine Plum Bath Sink Set  
(6) 20.70 ea.

3096 Jasmine Plum Caddy Band (6) .95 ea.  
3082 Glass Caddy (6) 4.95 ea.

2702 Jasmine Plum Hand Sanitizer  
(12) 2.95 ea.

3119 Jasmine Plum Shea Butter Bar Soap (6) 4.00 ea.





Andrew describes working at Pride Inc. as “good fun.” He enjoys many friendships with the people he works with.

THE  
OCEAN  
COLLECTION

Escape to the seashore with the clean fragrance of an ocean breeze. Whether in the bath or kitchen, fragrant essential oils and naturally plant-based formulas will create a luxurious experience wherever you are.

Fragrance Notes: A refreshing clean blend of citrus and floral notes of jasmine and lavender, combined with a soft background of musk and patchouli.



3152 Ocean Kitchen Sink Set (6) 16.95 ea.  
*includes items below:*

- 2667 Ocean Surface Cleaner (6) 5.50 ea.
- 2666 Ocean Kitchen Soap (6) 6.00 ea.
- 3089 Ocean Kitchen Caddy Band (6) .95 ea.
- 3082 Glass Caddy (6) 4.95 ea.



2667 Ocean  
Surface Cleaner  
(6) 5.50 ea.

2666 Ocean  
Kitchen Soap  
(6) 6.00 ea.

2552 Ocean  
Soy Candle (6) 6.00 ea.

- 3157 Ocean Bath Sink Set (6) 20.70 ea.
- 3094 Ocean Bath Caddy Band (6) .95 ea.
- 3082 Glass Caddy (6) 4.95 ea.

2640 Ocean  
Hand Wash  
(6) 6.75 ea.

2644 Ocean  
Shea Butter Lotion  
(6) 8.50 ea.

2711 Ocean  
Solid Perfume  
(6) 5.50 ea.

2512 Ocean  
Hand Repair  
(6) 6.50 ea.

2388 Ocean Shea Butter  
Bar Soap (6) 4.00 ea.

2532 Ocean Hand Sanitizer  
(12) 2.95 ea.

2572 Ocean Whipped  
Body Lotion (6) 8.50 ea.

2522 Ocean Whipped  
Body Wash (6) 7.50 ea.





Theresa and Michele  
sharing a funny story with  
each other while she is  
packaging soy candles.

## THE LAVENDER COLLECTION

The calming fragrance of lavender with tonka bean is the perfect way to create a relaxing environment. We have so many ways to enjoy Lavender, that no matter where you are, you can experience the aromatherapy benefits this fragrance has to offer.

Fragrance Notes: Warm notes of tonka bean soften the finish of pure essential oils from aromatic lavender flowers.



2521 Lavender Whipped Body Wash (6) 7.50  
2571 Lavender Whipped Body Lotion (6) 8.50

2531 Lavender  
Hand Sanitizer Spray  
(12) 2.95 ea.

2710 Lavender  
Solid Perfume  
(6) 5.50 ea.

3156 Lavender Bath Sink Set (*not shown*)

(6) 20.70 ea.

3093 Lavender Bath Caddy Band (6) .95 ea.



2643 Lavender  
Shea Butter Lotion  
(6) 8.50 ea.



3151 Lavender Kitchen Sink Set (6) 16.95 ea.  
3098 Lavender Kitchen Caddy Band (6) .95 ea.  
3082 Glass Caddy (6) 4.95 ea.



2551 Lavender  
Soy Candle (6) 6.00 ea.



2511 Lavender  
Hand Repair (6) 6.50 ea.



2387 Lavender Shea Butter  
Bar Soap (6) 4.00 ea.



2639 Lavender  
Hand Wash (6) 6.75 ea.





# Shea Butter Whipped Body Care

*This luxurious whipped body lotion and whipped body wash dispenses just like whipped cream. It's enriched with shea butter that deeply moisturizes your skin leaving it soft and silky smooth. Essential oils provide a fragrant experience to enhance your mood.*

2707 Whipped Body Care Starter Program 399.00

*includes wood display, 6 of each fragrance in wash, five of each fragrance in lotion, four FREE lotion testers and point of sale*

WHIPPED BODY LOTION  
6 oz. / Case: 6 / 8.50

- 2574 Pomegranate
- 2571 Lavender
- 2572 Ocean
- 2705 Jasmine Plum

WHIPPED BODY WASH  
6 oz. / Case: 6 / 7.50

- 2524 Pomegranate
- 2521 Lavender
- 2522 Ocean
- 2706 Jasmine Plum

